



# **Rancho Santa Fe Association**

## **Board of Directors Meeting**

### **Staff Report**

**Date:** May 12, 2022  
**Submitted By:** Christy Whalen, Manager  
**Item:** Schedule of Dues, Fees & Deposits

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#### **Recommendation**

Approve posting the proposed Schedule of Dues, Fees & Deposits for a 28-day public comment period.

#### **Background/Analysis**

As part of the FY2022-2023 budget process, the Board is reviewing dues, fees and deposits for departments throughout the Association. The attached proposed schedule reflects increases in miscellaneous charges such as escrow fees, enrollment fees and dues at the golf and tennis clubs, and building/planning application fees and deposits.

#### **Member Input**

As part of the noticing requirements, and upon approval for posting by the Board of Directors, the proposed Schedule of Dues, Fees & Deposits will be posted for a 28-day member comment period.

#### **Fiscal Impact**

If adopted into the budget, increases may occur effective July 1, 2022, after the 28-day member comment period posting and final adoption of the schedule.

#### **Attachments**

- A. Proposed Schedule of Dues, Fees & Deposits

# **Rancho Santa Fe Association**

## **Schedule of Dues, Fees and Charges FY 2022-2023**

| <b><u>Miscellaneous Charges</u></b> | <b><u>2021 - 2022</u></b> | <b><u>Proposed<br/>2022 - 2023</u></b> |
|-------------------------------------|---------------------------|----------------------------------------|
| Escrow Fees                         | \$400                     | \$500                                  |

# Rancho Santa Fe Golf Club

## Schedule of Dues, Fees and Charges FY 2022-2023

| <u>Enrollment Fee</u>                               | <u>2021 - 2022</u>     | <u>Proposed<br/>2022 - 2023</u> |
|-----------------------------------------------------|------------------------|---------------------------------|
|                                                     | \$ 75,000              | \$ 75,000                       |
| <br><u>Annual Dues</u>                              | <br><u>2021 - 2022</u> | <br><u>2022 - 2023</u>          |
| Golf: Regular                                       | \$ 12,900              | \$ 14,200                       |
| Golf: Junior Executive                              | \$ 12,900              | \$ 14,200                       |
| Golf: Single                                        | \$ 9,660               | \$ 10,625                       |
| Golf: Surviving Spouse                              | \$ 6,450               | \$ 7,095                        |
| Golf: Junior Regular (Ages 23 - 26)                 | \$ 2,813               | \$ 3,160                        |
| Golf: Junior Unlimited Playing Privilege (19 under) | \$ 2,871               | \$ 3,160                        |
| Golf: Former Resident                               | \$ 14,190              | \$ 15,610                       |
| Golf: Former Resident Junior Executive              | \$ 14,190              | \$ 15,610                       |
| Golf: Former Resident Single                        | \$ 10,626              | \$ 11,690                       |
| Golf: Former Resident Surviving Spouse              | \$ 7,095               | \$ 7,805                        |
| Golf: Debt Service Fee                              | \$ 1,200               | \$ 1,200                        |
| Social: Non-Resident                                | \$ 517                 | \$ 900                          |
| Social: Sponsored                                   | \$ 517                 | \$ 900                          |
| <br><u>Guest Fees</u>                               | <br><u>2021 - 2022</u> | <br><u>2022 - 2023</u>          |
| 18 Holes: Tuesday - Thursday                        | \$ 120                 | \$ 150                          |
| 18 Holes: Friday - Sunday & Holidays                | \$ 130                 | \$ 150                          |
| 9 Holes: Tuesday - Thursday                         | \$ 75                  | \$ 100                          |
| 9 Holes: Friday - Sunday & Holidays                 | \$ 75                  | \$ 100                          |
| Family Guest: 18 Holes                              | \$ 75                  | \$ 75                           |
| Family Guest: 9 Holes                               | \$ 50                  | \$ 50                           |
| * Family Guest: Sponsored 18 Holes                  | \$ 170                 | \$ 170                          |
| * Family Guest: Sponsored 9 Holes                   | \$ 130                 | \$ 110                          |
| * Sponsored Guest: 18 Holes                         | \$ 170                 | \$ 300                          |
| * Sponsored Guest: 9 Holes                          | \$ 130                 | \$ -                            |
| * Inn Guest: 18 Holes                               | \$ 250                 | \$ 350                          |
| * Includes Golf Car                                 |                        |                                 |
| <br><u>Golf Car Fees</u>                            | <br><u>2021 - 2022</u> | <br><u>2022 - 2023</u>          |
| 18 Holes                                            | \$ 17                  | \$ 20                           |
| 9 Holes                                             | \$ 9                   | \$ 13                           |
| Riders - Private Golf Cars - 18 Holes               | \$ 17                  | \$ 20                           |
| Riders - Private Golf Cars - 9 Holes                | \$ 9                   | \$ 13                           |
| Pull Cart - 18 Holes                                | \$ 7                   | \$ 9                            |
| Pull Cart - 9 Holes                                 | \$ 4                   | \$ 6                            |
| Annual Private Golf Car Trail Fee                   | \$ 850                 | \$ 850                          |
| Annual Scooter & Cycle Trail Fee                    | \$ 425                 | \$ 850                          |
| <br><u>Locker Fees</u>                              | <br><u>2021 - 2022</u> | <br><u>2022 - 2023</u>          |
| Annual Locker Fee                                   | \$ 240                 | \$ 240                          |
| <br><u>Golf Bag &amp; Pull Cart Storage</u>         | <br><u>2021 - 2022</u> | <br><u>2022 - 2023</u>          |
| Bag Storage                                         | \$ 190                 | \$ 200                          |
| Junior Bag Storage                                  | \$ 95                  | \$ 100                          |
| Pull Cart Storage                                   | \$ 240                 | \$ 240                          |
| Junior Pull Cart Storage                            | \$ 120                 | \$ 120                          |
| Navigator Storage                                   | \$ 275                 | \$ 300                          |
| Private Golf Car Storage                            | \$ 600                 | \$ 900                          |
| Private Scooter & Cycle Storage                     | \$ 600                 | \$ 900                          |
| <br><u>Club Rental</u>                              | <br><u>2022 - 2022</u> | <br><u>2022 - 2023</u>          |
| Rental Set                                          | \$ 55                  | \$ 55                           |

# Rancho Santa Fe Tennis Club

## Schedule of Dues, Fees and Charges FY 2022-2023

| <b><u>Enrollment Fee</u></b> | <b><u>2021 - 2022</u></b> | <b><u>Proposed<br/>2022 - 2023</u></b> |
|------------------------------|---------------------------|----------------------------------------|
| Resident Family              | \$4,000                   | \$4,250                                |
| Pickleball Family            | \$750                     | \$1,000                                |
| Tennis Junior                | \$750                     | \$1,500                                |
| Tennis/Golf                  | \$3,500                   | \$3,750                                |
| Pickleball/Golf              | \$650                     | \$900                                  |

| <b><u>Annual Dues</u></b> | <b><u>2021 - 2022</u></b> | <b><u>2022 - 2023</u></b> |
|---------------------------|---------------------------|---------------------------|
| Regular Family            | \$1,750                   | \$1,850                   |
| Regular Junior            | \$1,000                   | \$1,100                   |
| Former Resident           | \$2,000                   | \$2,100                   |
| Pickleball                | \$750                     | \$800                     |
| Resident Single           | \$1,500                   | \$1,600                   |
| Former Res. Single        | \$1,750                   | \$1,850                   |
| Extended Family           | \$1,450                   | \$1,550                   |
| Extended Single           | \$1,000                   | \$1,100                   |
| Sponsored                 | \$3,000                   | \$3,100                   |
| Sponsored Pickleball      | n/a                       | \$1,200                   |

| <b><u>Guest Fees</u></b>          | <b><u>2021 - 2022</u></b> | <b><u>2022 - 2023</u></b> |
|-----------------------------------|---------------------------|---------------------------|
| Hardcourt Weekdays                | \$10                      | \$10                      |
| Hardcourt Weekends                | \$12                      | \$12                      |
| Clay Weekday                      | \$15                      | \$15                      |
| Clay Weekend                      | \$20                      | \$20                      |
| Unaccompanied Guest/Hotel RSF Inn | \$25                      | \$25                      |
| Pickleball Guest                  | \$5                       | \$5                       |

| <b><u>Lessons &amp; Clinics</u></b>        | <b><u>2021 - 2022</u></b> | <b><u>2022 - 2023</u></b> |
|--------------------------------------------|---------------------------|---------------------------|
| Private Lessons range                      | \$80-100                  | \$80-\$110                |
| RSFTC Adult Clinics                        | \$35m/\$40nm              | \$35m/\$45nm              |
| Junior Program Paid by Session (Per Class) | \$35m/\$45nm              | \$35m/\$45nm              |
| Junior Program Drop in fee per class       | \$45m/\$55nm              | \$45m/\$55nm              |
| Pickleball Clinics                         | \$25m/\$35nm              | \$25m/\$35nm              |
| Open Play Pickleball                       | \$5m/\$15nm               | \$5m/\$15nm               |

| <b><u>Other Items</u></b>                        | <b><u>2021 - 2022</u></b> | <b><u>2022 - 2023</u></b> |
|--------------------------------------------------|---------------------------|---------------------------|
| Pickleball Court Party Rental (Per Court/Per Hr) | \$15                      | \$20                      |
| Clubhouse Rental (Member)                        | \$300-\$400               | \$300-\$400               |
| Clubhouse Rental (Non-Member Association Owners) | \$1000-\$1500             | \$1000-\$1500             |

# Osuna Ranch

## Schedule of Dues, Fees and Charges FY 2022-2023

| <u>Stall Fees</u><br>List out various categories | <u>2021 - 2022</u>  |                         | <u>Proposed<br/>2022 - 2023</u> |                         |
|--------------------------------------------------|---------------------|-------------------------|---------------------------------|-------------------------|
|                                                  | <u>Member price</u> | <u>Non-member Price</u> | <u>Member price</u>             | <u>Non-member Price</u> |
| <b><u>Main Barn:</u></b>                         |                     |                         |                                 |                         |
| Stall 12 X 12                                    | \$1,060             | \$1,170                 | \$1,160                         | \$1,290                 |
| Stall 12 X 12 w/in & out                         | \$1,170             | \$1,285                 | \$1,290                         | \$1,420                 |
| Stall 16 X 16                                    | \$1,170             | \$1,285                 | \$1,290                         | \$1,420                 |
| Stall 16 X 16 w/in & out                         | \$1,120             | \$1,400                 | \$1,410                         | \$1,550                 |
| <b><u>Back Barn</u></b>                          |                     |                         |                                 |                         |
| Stall 12 X 12                                    | \$925               | \$1,030                 | \$1,020                         | \$1,130                 |
| Stall w/small in & out                           | \$980               | \$1,090                 | \$1,080                         | \$1,200                 |
| Stall w/large in & out                           | \$1,100             | \$1,215                 | \$1,210                         | \$1,340                 |
| <b><u>Tack Room Stalls</u></b>                   |                     |                         |                                 |                         |
| Stall 12 X 20                                    | \$1,060             | \$1,170                 | \$1,160                         | \$1,290                 |
| <b><u>Apartment Stalls</u></b>                   |                     |                         |                                 |                         |
| Stall 12 X 20                                    | \$1,060             | \$1,170                 | \$1,160                         | \$1,290                 |
| <b><u>Stall- @ Adobe</u></b>                     |                     |                         |                                 |                         |
| Stall 12 X 12                                    | \$1,060             | \$1,170                 | \$1,160                         | \$1,290                 |
| <b><u>Paddocks</u></b>                           |                     |                         |                                 |                         |
| Uncovered                                        | \$750               | \$820                   | \$825                           | \$910                   |
| Covered                                          | \$800               | \$900                   | \$875                           | \$980                   |
| Covered large                                    | \$825               | \$925                   | \$900                           | \$1,010                 |
| <b><u>Surcharges</u></b>                         |                     |                         |                                 |                         |
| Timothy Hay flake                                | \$40 / per month    | \$40 / per month        | \$40 / per month                | \$40 / per month        |
| Rain Day Shelter                                 | \$35 /per day       | \$35 /per day           | \$80 per day                    | \$80 per day            |
| Trailers                                         | \$100 / per month   | \$100 / per month       | \$100 / per month               | \$100 / per month       |
| Daily Stall Fees                                 | \$40 / per day      | \$40 / per day          | \$80 per day                    | \$80 per day            |
| Extra Shavings                                   | \$12 / per bag      | \$12 / per bag          | \$12 / per bag                  | \$12 / per bag          |
| Ring Fee Per horse per day                       | \$25                | \$25                    | \$25                            | \$25                    |
| Apartment - Employee Residence                   |                     |                         | \$200                           | \$200                   |

# Building Department

## Schedule of Dues, Fees and Charges FY 2022-2023

| <b>Fees</b>                                                     | <b><u>2021 - 2022</u></b> | <b><u>Proposed<br/>2022 - 2023</u></b> |
|-----------------------------------------------------------------|---------------------------|----------------------------------------|
| <b><u>Residential</u></b>                                       |                           |                                        |
| New Applications for projects greater than 1,500 sq. ft.:       | \$1,775                   | \$1,900                                |
| Subsequent Applications for projects greater then 1,500 sq. ft. | \$500                     | \$550                                  |
| New Applications for projects less than 1,500 sq. ft.           | \$1,225                   | \$1,300                                |
| Subsequent Applications for projects less than 1,500 sq. ft.    | \$350                     | \$400                                  |
| <b><u>Commercial</u></b>                                        |                           |                                        |
| New Applications for Projects greater than 5,000 sq. ft.        | \$11,000                  | \$12,000                               |
| Subsequent application for projects greater then 5,000 sq. ft.  | \$2,700                   | \$2,900                                |
| New Applications for projects less than 5,000 sq. ft.           | \$7,500                   | \$8,100                                |
| Subsequent application for projects less than 5,000 sq. ft.     | \$3,000                   | \$3,200                                |
| <b><u>Miscellaneous</u></b>                                     |                           |                                        |
| Grading, Retaining Walls                                        | \$550                     | \$600                                  |
| Solar, Entry Features, Driveways, Spa/Pool, Commercial Sign     | \$350                     | \$375                                  |
| Satellite antenna, Fencing, Outdoor lighting                    | \$175                     | \$190                                  |
| Subsequent Application                                          | 1/2 Application fee       |                                        |
| Application for exterior remodels                               | \$175 /item               |                                        |
| Subsequent Application fo remodels                              | \$100/item                |                                        |
| Application for Horse Keeping                                   | \$1,000                   | \$1,080                                |
| Increase Number of Horses                                       | \$1,000                   | \$1,080                                |
| Subsequent Appliction for Horses                                | \$250                     | \$270                                  |
| Application for Tennis Court/Recreation Area                    | \$1,000                   | \$1,080                                |
| Subsequent application for tennis court/recreation area         | \$250                     | \$270                                  |
| <b><u>Application for time extension</u></b>                    |                           |                                        |
| Preliminary Plan Review                                         | \$100                     | \$110                                  |
| Final Approvals                                                 | \$100                     | \$110                                  |
| Construction Permits                                            | \$125                     | \$135                                  |
| Construction Permit for Residential                             | \$1/ sq. ft.              |                                        |
| Construction Permit for Commercial                              | \$2/ sq. ft.              |                                        |
| <b><u>Penalty Schedule</u></b>                                  |                           |                                        |
| As-Built Application                                            | Double Application Fee    |                                        |
| As-Built Residential Permit                                     | Double Permit Fee         |                                        |
| As-Built Commercial Permit                                      | Double Permit Fee         |                                        |
| <b><u>Initial Deposit</u></b>                                   |                           |                                        |
| Residential                                                     | \$2/sq. ft.               |                                        |
| Commercial                                                      | \$5/sq. ft.               |                                        |
| As-Built                                                        | \$4/ sq. ft.              |                                        |
| <b><u>Fees Deducted from Deposit</u></b>                        |                           |                                        |
| Special Inspection Fees                                         | \$550/inspection          |                                        |
| Non Conformance Fees                                            | \$350/week                |                                        |
| Compliance Fees                                                 | Published Separately      |                                        |
| <b><u>Fees for New Land-Use Applications</u></b>                |                           |                                        |
| Annexation within Covenant Boundary                             | \$5,500                   | \$5,950                                |

# Building Department

## Schedule of Dues, Fees and Charges FY 2022-2023

| <u>Fees</u>                                                | <u>2021 - 2022</u> | <u>Proposed<br/>2022 - 2023</u> |
|------------------------------------------------------------|--------------------|---------------------------------|
| Annexation outside of Covenant Bondary                     | \$27,500           | \$29,755                        |
| Boundary Adjustment < or equal to 1/2 Acre                 | \$5,500            | \$5,950                         |
| Boundary Adjustment> 1/2 Acre                              | \$11,500           | \$12,440                        |
| Subdivision First two lots                                 | \$13,500           | \$14,610                        |
| Subdivision Three lots or more                             | \$16,500           | \$17,855                        |
| Lot Merger < or equal to two Acres                         | \$1,250            | \$1,350                         |
| Lot Merger >two Acres                                      | \$3,500            | \$3,790                         |
| Covenant Modification                                      | \$22,000           | \$23,805                        |
| Regulatory Code Variance                                   | \$1,750            | \$1,895                         |
| <b><u>Fees for Existing Land-Use Applications</u></b>      |                    |                                 |
| Revised Boundary Adjustment < or equal to 1/2 Acre         |                    |                                 |
| Reviewed by The Art Jury but not the Board                 | \$1,500            | \$1,625                         |
| Reviewed by the Board but not recorded                     | \$2,750            | \$2,975                         |
| Revised Boundary Adjustment > 1/2 Acre                     |                    |                                 |
| Reviewed by The Art Jury but not the Board                 | \$2,750            | \$2,975                         |
| Reviewed by the Board but not recorded                     | \$5,500            | \$5,950                         |
| Revised Subdivision                                        |                    |                                 |
| First Two Lots                                             |                    |                                 |
| Reviewed by The Art Jury but not the Board                 | \$3,500            | \$3,790                         |
| Reviewed by the Board but not recorded                     | \$6,600            | \$7,140                         |
| Three Lots or More                                         |                    |                                 |
| Reviewed by The Art Jury but not the Board                 | \$4,000            | \$4,330                         |
| Reviewed by the Board but not recorded                     | \$8,250            | \$8,930                         |
| Lot Merger                                                 |                    |                                 |
| < or equal to two acres                                    |                    |                                 |
| Reviewed by The Art Jury but not the Board                 | \$275              | \$300                           |
| Reviewed by the Board but not recorded                     | \$550              | \$600                           |
| > two acres                                                |                    |                                 |
| Reviewed by The Art Jury but not the Board                 | \$850              | \$920                           |
| Reviewed by the Board but not recorded                     | \$1,750            | \$1,895                         |
| Time Extensions for BA, Sub, Lot Merge, Cov. Mod, Variance | \$75               | \$85                            |
| <b><u>Deposite for Land-Use Applications</u></b>           |                    |                                 |
| Annexation within Covenant Boundary                        | \$2,750            | \$2,975                         |
| Annexation outside of Covenant Bondary                     | \$13,750           | \$14,875                        |
| Boundary Adjustment < or equal to 1/2 Acre                 | \$2,750            | \$2,975                         |
| Boundary Adjustment> 1/2 Acre                              | \$5,500            | \$5,950                         |
| Subdivision First two lots                                 | \$6,750            | \$7,300                         |
| Subdivision Three lots or more                             | \$8,250            | \$8,925                         |
| Lot Merger < or equal to two Acres                         | \$550              | \$600                           |
| Lot Merger >two Acres                                      | \$1,750            | \$1,895                         |
| Covenant Modification                                      | \$11,000           | \$11,900                        |
| Regulatory Code Variance                                   | \$900              | \$975                           |